

## **Howard S. Harris – *Legal counselor and supporter of The Voyagers Series***

Mr. Howard S. Harris is a seasoned corporate development professional with over twenty years' experience in analyzing, evaluating, structuring, negotiating, and consummating a wide variety of business transactions. His experience includes first-chair management of over thirty consummated merger and acquisition transactions (of private and public companies) on four continents, several joint ventures, over a dozen venture capital investments in the United States and Europe, as well as a large number of licensing agreements, joint marketing arrangements, executive employment agreements, incentive compensation plans, and other forms of strategic alliance.

Mr. Harris' corporate work began in the legal department of Mohasco Corporation, which at that time was a NYSE-listed Fortune 500 company that was the largest home furnishings company in the world. In 1984, Mr. Harris moved to Harrisburg, PA, to join the legal department of AMP Incorporated, the world's largest manufacturer of electrical, electronic, and optical interconnection devices (then NYSE: AMP, now Tyco Electronics). Five years later, Mr. Harris helped create a global corporate development function to oversee all of AMP's M&A and minority equity investment activities. In 1996, Mr. Harris moved to England to serve as Director, Corporate Development – Europe, Middle East & Africa, where he was actively involved in AMP's expansion into Eastern Europe.

After AMP's acquisition by Tyco in 1999, Mr. Harris moved to Michigan to become Vice President, M&A, for Textron Automotive Company, a \$3-billion subsidiary of Textron, Inc. (NYSE: TXT). While at TAC, he led the teams that acquired businesses in Italy, Brazil, and the United States, and divested companies in England and Germany.

In 2001, Mr. Harris moved to St. Petersburg, FL, to become Senior Director, Corporate Development, for Jabil Circuit, Inc. (NYSE: JBL), a leading Tier 1 electronic manufacturing services company. Over a three-year period, Mr. Harris led the teams responsible for acquiring manufacturing facilities from Compaq (Ayr, Scotland), Intel (Penang, Malaysia), Quantum (Penang, Malaysia), and NEC (Gotemba, Japan), acquiring a 49% interest in a minority-owned business enterprise in Detroit, MI.

From 2005 to 2009, Mr. Harris was a senior director with Advanced Materials Partners, Inc., a consulting firm that assists leading corporations with their strategic growth initiatives, including formulation, validation, and implementation of growth strategies. Mr. Harris is now a partner with The Westcott Edwards Group, LLC, a management consulting firm in the Tampa Bay area.

### **Education**

B.S. in Management – Massachusetts Institute of Technology, Cambridge, MA, 1973.

J.D., summa cum laude – The Ohio State University College of Law, Columbus, OH, 1976.

Mr. Harris is also a graduate of Leadership Harrisburg.

### **Personal**

Mr. Harris enjoys golf, rollerblading, travel, fine wines and dining, and spending time with his grandchildren.